



13th May, 2019

REFERENCE NUMBER: MGOZ/MPU T 11/2019

Tender for the preparation of a cost benefit analysis and market analysis for the preservation and conservation of Ghar Gerduf and Ghar ta' Calypso

Clarification No. 1

Clarification Requests and Replies

Question 1: We noticed the tight timeframes that the project is requesting specifically – 42 calendar days for the submission of two CBAs and 21 calendar days for the submission of the two market assessments. These translate into approximately 6 weeks for the provision of the CBAs and approximately 3 weeks for the market assessments. Can you please clarify whether the MGOZ has any external deadline that it needs to adhere to?

Answer 1: **As per clause 5.1 of Instructions to Tenderers: ‘ The project is being considered for co-financing by the European Union/Government of Malta, in accordance with the rules of the European Regional Development Fund (2014-2020).’**

Question 2: On page 18, the tender terms of reference state that the market assessment needs to lead to “the identification of the appropriate IT and virtual technologies for the purpose of the further valorisation of the site”. What does the contracting authority mean by “valorisation of the site”?

Answer 2: **As per clause 1.5 of the Terms of Reference, the ‘valorisation of the site’ refers to the exploitation of the potential of these sites to contribute towards ‘increasing the added value of the local tourism sector [and] enhance residents’ quality of life.’**

Question 3: Is the contracting authority in possession of the relevant costs in order to stabilise the cave structure and prevent collapse for both caves and the cost for preserve the catacombs and enable further archaeological investigations? If not, will these be provided by the external contractor carrying out the geotechnical investigations and 3D scanning?

Answer 3: **As per clause 4.1.1 of the Terms of Reference: ‘the Contracting Authority shall commission separate studies covering the geotechnical studies and 3D scanning’ and the Contractor is expected to collaborate with the respective provider responsible for the provision of the aforementioned studies for the compilation of his assignment.**

Question 4: Are you in possession of any historical data in relation to the demand for both caves?

Answer 4: As per Article 5.1 of the Special Conditions: 'the Contracting Authority shall supply the Contractor with any information and/or documentation at its disposal which may be relevant to the performance of the contract.'

Question 5: Would the Contracting Authority have access to historical visitor data pertaining to other sites of interest which are in Malta or Gozo?

Answer 5: As per Article 5.1 of the Special Conditions: ' the Contracting Authority shall supply the Contractor with any information and/or documentation at its disposal which may be relevant to the performance of the contract.'

All other tender documents, conditions and requirements, which are not superseded by this Clarification, remain in place.