15th November 2018

REFERENCE NUMBER: GCOL T 09/2018 (MPU)

Tender for the supply and delivery of kitchen rolls and toilet paper to Gozo Channel (Operations) Limited.

Clarification No. 1

Reference is made to the above tender, for which deadline for submission of offers is the 30th November 2018 at 09.30am.

Question 1: The Tender document states the following:

"- Not to place any orders for the supplies indicated in this tender over the period of this agreement and the Contracting Authority would not, by doing so, be held liable to damages or other costs whatsoever."

Can you clarify this?

As it stands it means that if the Contract is awarded no orders may not be made. What happens if a small order from the total quantity indicated be made?

Then, to confuse the matter further. You have clause 29.6.

Answer 1: The amounts indicated in the tender/financial bid form are the amounts that the Contracting Authority estimates that will be needed (ordered) in a period of 1 year. However, as per Clause 19.1, should circumstances need that no orders for the supplies be placed, the Contract Authority would not be held liable to damages or other costs whatsoever.

In the case that only a part of the total indicated amounts is ordered, payment for the ordered amounts will calculated and paid as per the quoted unit rate in the financial bid form.

Clause 29.6 confirms the above - i.e. the estimated quantity to be ordered is that indicated in the tender/financial bid form but should the exigencies of
the Contracting Authority be otherwise, the quantities may be increased or decreased as necessary.

Question 2: The question about quantities required in the Tender and orders is further complicated by clauses 6.2 and 6.4 under Deliveries.

Further, and with all the confusion as already indicated the tender also requires that the first order is delivered within a week and the first order will be given with the Award. Clearly, this is either flawed or incorrect or is favouring suppliers with stock already in hand.

Answer 2: Clause 6.4 in Section 4 of the Tender Document confirms the Clauses and Answer to Question 1 above.

As per Clause 6.2 in Section 4 of the Tender Document, the initial delivery is to be made within one week of the date of the official order. As in all orders (initial order and all subsequent orders throughout the contract), the quantity required will be communicated through the order (in this case the first order).

This is being stated in the tender document, so that all bidders can be prepared and make the necessary arrangements to be able to fulfil the requirements of the contract and therefore no bidder would be at an advantage.

Question 3: Kindly advise previous tender prices awarded for supply of kitchen rolls and toilet paper.

Answer 3: The below are the awarded tender prices in the last issued tender:

<table>
<thead>
<tr>
<th>Item</th>
<th>Quantity</th>
<th>Total amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kitchen rolls</td>
<td>462,000 metres</td>
<td>€5,775.00</td>
</tr>
<tr>
<td>Toilet paper normal</td>
<td>305,000 metres</td>
<td>€1,950.00</td>
</tr>
<tr>
<td>Toilet paper maxi</td>
<td>4,536,000 metres</td>
<td>€28,000.00</td>
</tr>
</tbody>
</table>

All other tender documents, conditions and requirements, which are not superseded by this Clarification, remain in place.